You don’t have to go far to find a commercial building constructed by a Builders’ Association member company. From mixed-use residential communities, to office towers, to sports and cultural venues, they create our built environment and transform the landscape. We take great pride in our general contractors, subcontractors, suppliers and service providers who routinely integrate their resources to meet short schedules and tight budgetary constraints – a way of life in our industry. It is our mission to serve them well.

We continuously evolve our services to carry out this mission, and you will find them summarized throughout this brochure. For more information about our services, we invite you to visit www.buildersassociation.com or click the “Contact” button on the home page for a listing of staff who can assist you.

The Builders’ Association represents hundreds of member companies employing over 25,000 people. We also operate training and plan room service centers in Kansas City, Jefferson City and Springfield, as well as our Education & Training Center in North Kansas City. Our sister organization, the Kansas City Chapter, AGC, represents over 100 firms and is part of the AGC of America, the largest and oldest national construction trade association in the United States.

We are proud to be the region’s leading commercial construction organization. We are proud of our board of directors, committee members, and staff who work tirelessly to promote member engagement, advocate for the development of our construction workforce, and advance our industry in so many other ways. We look forward to helping you advance your business.
Workforce & Professional Development

Delivering opportunity

The Builders’ Association offers quality education and training for the commercial building industry. We invite you to take advantage of the educational opportunities at our Education & Training Center in North Kansas City and at our Jefferson City and Springfield service centers.

PROFESSIONAL DEVELOPMENT

Continuing Education Education & Training hosts seminars on topics including Estimating, Blueprint Reading, Navigating a 3-D model, Technology, Contract Law, and Marketing. We also develop future leaders through the Builders’ Leadership Course.

Construction Leadership Council (CLC) The CLC provides outstanding business development, philanthropic, and leadership opportunities for mid-career professionals. The CLC also conducts professional seminars, holds exciting social events, and sponsors worthwhile community benefit projects.

Certificates The Builders’ Association offers a Certificate of Management in Building Information Modeling (CM-BIM) and a Certificate of Management in Lean Construction (CM-Lean) through the Associated General Contractors of America (AGC).

OUTREACH

Located within the Education & Training Center, the Builders’ Advancement Center is designed to help recruit a diverse workforce and provide the hands-on education and technology necessary to supply high-caliber knowledge workers for the construction industry. Elementary, middle, and high school students are exposed to exciting technologies and learn about skilled craft and management opportunities.

Recruitment Our team participates in college and career expos, roundtables, and panel discussions to promote construction as a rewarding career option. We also sponsor hands-on career days and host a Career Center at careers.buildersassociation.com.

WORKFORCE DEVELOPMENT

Apprenticeship Programs The Education & Training Center is home to nine construction trade apprenticeship programs. Apprentices start at approximately half the wages of a journeyperson and typically receive a wage increase every six months until they graduate at full journeyperson wages with complete fringe benefits. We also deliver instruction in the trades through our Jefferson City and Springfield service centers.

Scholarships The Builders’ Association Scholarship Foundation awards more than 20 named scholarships annually to full-time college students pursuing careers in the construction industry.

Safety, Health & Environmental Services

Helping you maintain a safe and healthy workplace

Maintaining a safe and healthy workplace is of central importance to contractors and their employees. That is why so many Builders’ Association member companies team up with Safety, Health & Environmental Services annually. They know that protection of employee safety and health is a moral imperative, and that control of insurance and regulatory exposure may be critical to economic survival.

THE RESOURCES YOU NEED

The Builders’ Association has the resources you need for a structured and disciplined approach to risk management. Our experienced and qualified staff can help you and your employees understand and comply with environmental as well as health and safety laws and regulations, avoid damage to structures and equipment, and control expensive workers’ compensation costs.

We accomplish this through comprehensive consulting services, onsite compliance audits, educational programs, written program development, industrial hygiene services, and assistance with EPA and OSHA compliance.

PREMIER SERVICES

Safety and Health Consulting Services
On-Site Compliance Audits
Occupational Safety and Health Administration (OSHA) Compliance – including professional guidance with OSHA, Jobite Inspections, OSHA Informal Conferences/Agreement Agreements, and OSHA Fines
Environmental Protection Agency (EPA) Compliance
Comprehensive Safety, Health and Environmental Training Services
Online Toolbox Topics
Build Safe Partnership Program (BSPP)
Industrial Hygiene Services – including Crystalline Silica, Lead and Asbestos air sampling
Written Safety and Health Program Review and Development
Construction Safety Group of Kansas City (CSG)
Midwest Construction Safety Conference (MCSC)
Safety Excellence Award Programs
Safety Bulletin Program

Since 2001, The Builders’ Association has had a formal cooperative partnership with OSHA called the Build Safe Partnership Program (BSPP). This partnership is available to any member company which meets the eligibility requirements and has an elite safety and health program.
Marketing, Networking & Business Development

Promoting your business, enhancing your career

We strive to provide the highest quality communications so our members can stay informed, work smarter, and enjoy greater opportunities for success and profit. Marketing channels include our website at www.buildersassociation.com, Builders’ e-NEWS, targeted e-mails, and social media. Member companies can promote their business via Annual Sponsorship Packages and advertisements.

BUSINESS DEVELOPMENT AND NETWORKING OPPORTUNITIES

The opportunity to network with general contractors, subcontractors, suppliers, and service providers is an important benefit of membership in The Builders’ Association. We plan regular membership dinner meetings and seminars on topics of interest to help keep our members up-to-date on important issues.

Our traditional holiday parties and other social events afford you the opportunity to develop new friendships and important business relationships. When you attend our annual golf tournaments, you support a very worthy cause: The Builders’ Association Scholarship Foundation.

ANNUAL SPONSORSHIP PACKAGES

Our Annual Sponsorship Packages allow you to conveniently bundle advertising and other promotional opportunities.

MODERN BUILDER MAGAZINE

Members’ construction projects, new member listings, industry news, and member advertisements are included in our quarterly Modern Builder magazine, with a circulation of more than 2,200 owners, contractors, and other industry professionals.

MEMBERSHIP ROSTER AND BUYERS’ GUIDE

Member companies are listed in The Builders’ Association Buyers’ Guide, which is updated and published to our website following each of the four annual board meetings at which new members are accepted into the Association. Through this listing, your company’s name and the type of construction or services you provide is made known to the public. A more expansive, printed Membership Roster and Buyers’ Guide with valuable construction industry information is published biennially.

ADVERTISEMENTS

Advertising opportunities are available in Modern Builder, Builders’ e-NEWS, and the Builders’ EPR. Streaming ads on our home page are also available.

VIDEO SERVICES

We can help you promote your business at a fraction of the price of hiring an outside media company. For a sample of our professional video services, please visit our YouTube channel at www.buildersassociation.com.

“The decision to do business in Kansas City was one of the best I have made since starting BAM Contracting in 1999. It was facilitated by the warm reception and assistance I was given by Don Greenwell, the staff, and membership of The Builders’ Association. From the first Association event I attended with my wife at Big Cedar, we have felt welcomed in the Kansas City construction community. It has been followed by other outstanding networking opportunities, advice with the local OSHA office, educational seminars, and ongoing counsel and advocacy from Don and the staff. BAM has steadily grown our business and are committed to Kansas City. I thank The Builders’ Association for their help.”

– Brian A. Murphy, President, BAM Contracting LLC

Government Relations

Safeguarding your interests

Government Relations protects the interests of our members by monitoring legislative and regulatory developments that may affect the commercial building industry. Whether providing oral and written testimony before legislative committees or keeping legislators advised of our industry’s positions on amendments to important bills, our staff helps ensure that positive legislation is adopted and harmful proposals are defeated.

LEGISLATIVE BULLETINS

Our work and initiatives on your behalf are communicated via timely legislative bulletins during the legislative sessions. “Take Action” alerts are also e-mailed to members at critical times to encourage them to communicate with their elected officials directly. Members are always encouraged to contact Government Relations staff with questions and to relay issues that are important to their businesses and the industry.

BUILDERS’ ASSOCIATION POLITICAL ACTION COMMITTEE (BAPAC)

Through the Builders’ Association Political Action Committee (BAPAC), we actively support candidates in Missouri and Kansas who are knowledgeable about the construction industry and share our views on issues and legislation that are critical to member companies and the industry. Members voluntarily contribute to BAPAC, and a committee of industry leaders meets each election cycle to examine the races and determine contributions.

LOCAL AND NATIONAL LEGISLATIVE ACTION CENTERS

The Builders’ Association Legislative Action Center is utilized by our members to quickly and easily relay their thoughts to their elected officials at the federal and state levels. We are also part of the AGC of America’s Legislative Action Center network, which makes it easy for our members to contact elected officials in other regions.
Labor & Employment Relations

Addressing and resolving labor-management issues

The Builders’ Association Labor Relations staff is available to help resolve labor or employee relations problems as quickly and cost-effectively as possible. Whether the problem involves the National Labor Relations Act, wage and hour laws, prevailing wage requirements, or equal employment and nondiscrimination rules, early and successful resolution of such problems can result in substantial savings for contractors, thus avoiding potential lawsuits, fines and costs associated with delays in construction.

LABOR

The Builders’ Association staff leads committees which negotiate collective bargaining agreements with the basic trades throughout the Kansas City, Central, and Southern Regions. The staff is actively involved in the interpretation and administration of these agreements, and in helping member contractors resolve job site disputes both through informal mediation efforts and formal grievance processing. The Association also provides related wage and fringe benefit information.

EMPLOYEE BENEFITS

Association staff serve as trustees of the health, pension, vacation, and apprenticeship and training funds as well as specialized funds such as the Mo Kan Construction Industry Substance Abuse Program (CISAP) and the Laborer-Employers Cooperation and Education Trust (LECET). By serving on these funds, the labor relations staff helps to ensure the continuing high level of benefits necessary to attract and retain a quality, skilled workforce for the building industry.

EMPLOYMENT

In addition to labor services, we are available to assist contractors with general information about a myriad of federal, state and municipal laws that deal with various types of discrimination and harassment, affirmative action, immigration, and family and medical leave. We also periodically present programs to the contractor community to help them comply with these laws.

ConsensusDOCS are available through the Association for the convenience of our members. These standardized contract documents may be accessed at www.buildersassociation.com.
Kansas City
720 Oak Street
Kansas City, MO 64106
(816) 531-4741

Jefferson City
3632 West Truman Boulevard
Jefferson City, MO 65109
(573) 893-3307

Springfield
521 South Ingram Mill Road
Springfield, MO 65802
(417) 883-6044

Education & Training Center
105 West 12th Avenue
North Kansas City, MO 64116
(816) 471-0880